

Memorandum of Understanding between  
New Jersey City University and Hillside Public Schools

The Parties to this Memorandum of Understanding (the "MOU") are: New Jersey City University, having a place of business at 2039 Kennedy Boulevard, Jersey City, New Jersey (hereafter called, "NJCU"), and Hillside Public Schools having a place of business at 145 Hillside Avenue, Hillside, NJ (hereafter called the "HPS").

NJCU and HPS (each a "Party" and collectively, the "Parties") mutually agree to operate under this MOU, as follows:

I. Service
------------

NJCU is to provide STEM Certificate for Continuing Education Units (CEUs) to ~50 HPS Teachers.

Delivery: Online Asynchronous  
When: Fall 2022

Session 1: 7 weeks: Oct. 24- Dec. 14 / Online (Blackboard) 25 max per section.

**EDTC 645- STEM Foundations: Rethink Learning**

This integrated interdisciplinary course challenges students to rethink learning by integrating innovative STEM practices and tools and providing hands-on and relevant learning experiences. Students will engage with comprehensive STEM tools to support pedagogical applications in all areas of the curriculum and in all grade levels.

**EDTC 621- Leading Curriculum Change Using the Internet**

This course develops students' capacity to create and lead school-wide STEM efforts to foster student success using internet-based tools and applications. Students will learn and practice strategies for using the internet to analyze data, determine learner needs, and generate curriculum and policies to support faculty and learner success.

Session 2: 7 weeks Jan. 3 - Feb. 17 / Online (Blackboard) 25 max per section

**EDTC 625- Integrating STEM across the Curriculum**

Students will learn how to apply a variety of technologies in systemic approaches to STEM curriculum design and implementation. They explore leadership and supervisory approaches to the redesign of instruction through emerging and online technologies in alignment to standards that address technology integration and professional development.

## **EDTC 642- Curriculum Design: STEM Authoring Tools**

In this course, students will explore a variety of multimedia creation tools. Students will conduct a comprehensive survey of STEM authoring tools and create projects applying design elements. Throughout the course, students will reflect upon the capabilities of STEM authoring tools that are available to instructional multimedia designers.

### **II. Compensation**

HPS will pay NJCU \$300 per student per course, totaling \$1200 per student for the STEM Certificate. HPS expects a minimum of 25 teachers and maximum of 50 teachers to enroll in these courses and has budgeted a maximum \$60,000 for NJCU to satisfy this initiative.

HPS will pay an additional \$149 per student to Eduscape for the Photon Robot and training.

### **III. Eligibility**

**Admission:** A BA from an accredited institute is required to enroll for the STEM Certificate and formal admission into the MA in EDTech ( [Educational Technology \(M. A.\) | New Jersey City University \(njcu.edu\)](#) ) is required for Graduate Credit Conversion

**Graduate Credit Conversion:** Only those students who successfully complete the STEM Certificate may be eligible for this credit conversion opportunity.

For an additional fee, NJCU's Office of Education Technology will allow eligible students to convert their STEM Certification to FOUR three (3) credit Graduate Courses bearing the same catalog name. Each course must meet a minimum passing grade of "B/3.0" based on a standard 4.0 scale.

### **IV. General Terms**

- a. **Time Period:** The term of this MOU is for a period of eight months, commencing on October 1, 2022, and may be extended upon written mutual agreement by authorized representatives of the Parties.
- b. **Evaluation Process:** The Parties will jointly review their performance under this MOU to ensure that the Collaboration is fulfilling its Purpose as set forth above and to make any necessary revisions, as mutually agreed to in writing by the Parties. The Parties will share information with each other as necessary for each party to perform their obligations under this MOU, effectively evaluate the Collaboration, and provide required reporting information.
- c. **Termination/ Emergency Suspension or Cancellation:** Either Party may terminate this MOU upon providing 30 days written notice to the other party.

- d. Notice: All notices which are required or permitted hereunder shall be in writing and delivered to the Contact Person identified above by one of the following methods: (1) personal delivery; (2) registered or certified mail, postage prepaid, return receipt requested; (3) nationally recognized overnight courier; or (4) email. Any such notice shall be deemed to have been given: (a) when delivered, if personally delivered or sent by facsimile on a business day (or if delivered or sent on a non-business day, then on the next business day); (b) on the business day after dispatch, if sent by nationally-recognized overnight courier; or (c) on the fifth (5th) business day following the date of mailing, if sent by registered or certified mail.

#### V. Representations, Warranties and Covenants

- a. Each Party represents and warrants to the other Party that it: Has performed and shall perform appropriate background checks on its personnel performing services related to this MOU.
- b. Shall not use any personnel to perform services related to this MOU until after an appropriate background check has been satisfactorily completed; and has complied with all applicable federal, state, and or local laws, including, without limitation, all current governmental regulatory requirements concerning background checks on its personnel.
- c. Has and shall comply with all applicable state and federal laws, policies and regulations which prohibit discrimination in employment and in the provision of educational services.
- d. Has and shall comply with the requirements of the Family Educational Rights and
- e. Privacy Act ("FERPA") for maintaining the confidentiality of student education records.

#### VI. Other Binding Laws

- a. The parties understand that New Jersey City University must abide by the policies of the New Jersey City University Board of Trustees and the laws of the State of New Jersey in the implementation of this agreement and in agreements which may be entered in furtherance of the intentions described in this agreement.

VII. Responsible Contact Persons

- a. Each Party will appoint a person to serve as the official "Contact Person" for the other Party and act as the project coordinator to ensure that the objectives of the Collaboration are carried out. This does not preclude each Party from assigning other staff members or associates to work on the Collaboration on its behalf.

The Contact Person for NJCU is:

Dr. Laura Zieger  
Chairperson and Professor  
2039 Kennedy Boulevard  
Jersey City, NJ 07305  
lzieger@njcu.edu

The Contact Person for HPS is:

Lisa Corona  
Supervisor of Science  
Hillside Public School  
908-352-7664 ext 8226

IN WITNESSES WHEREOF, the Parties have caused this MOU to be executed by their duly representatives

NJCU, New Jersey City University

\_\_\_\_\_  
Tamara Jhashi, Ph.D.  
Provost and Senior Vice President  
New Jersey City University

\_\_\_\_\_  
Date

HSD, Hillside School District

\_\_\_\_\_  
Erskine R. Glover  
Superintendent of Schools  
Hillside Public Schools

\_\_\_\_\_  
Date





## **Earn a Certificate in STEM**

*in just 15 weeks!*

*Get started today*



**New Jersey City University is  
now offering a STEM  
certificate program for K-12  
educators.**

- Online Facilitated Program
- Designed specifically for K-12 educators
- Includes hands-on, virtual STEM Foundations lab provided by NJCU
- Receive your own Photon coding robot



**Cohorts Now  
Forming!**

Visit <https://tinyurl.com/NJCUSTEMCert>

**Contact us for more information**  
edtech@njcu.edu | 201-200-3078

### **WHO SHOULD ATTEND?**

Library Media Specialists, STEM Coordinators, Special Education Teachers, and all PreK-12 Teachers .

### **WHY SHOULD YOU ATTEND?**

- Learn how to integrate STEM into curricula
- Discover "Best-in-Class" resources
- Engage in hands-on activities
- Learn why coding matters
- Explore strategies for district adoption
- Plan effective makerspaces

## EDTC 645 Syllabus

### Course Description:

This integrated, interdisciplinary course challenges students to rethink learning by integrating innovative STEM practices and tools and providing hands-on and relevant learning experiences. Students will engage with comprehensive STEM tools to support pedagogical applications in all areas of the curriculum and in all grade levels.

### Objectives:

By the end of this course, students will be able to

- Explain the learning theories and professional standards that support the STEM approach and best practices
- Differentiate when to use STEM practices to design authentic and rigorous learning experiences that develop and strengthen cognitive skills
- Design meaningful learning experiences using various planning models: Backwards Design, TPACK and the Universal Design for Learning Framework
- Evaluate student learning data to inform STEM instruction
- Determine routines, norms, and attitudes necessary to successfully and seamlessly integrate STEM into learning experiences
- Describe differentiation and design multiple resources to make learning more accessible to all learners



7

## Course Requirements

- Class Participation/Weekly Tasks 20%
- Lab Log 20%
- STEM Learning Experience which includes
  - UN Sustainability Activity (5%)
  - Accessibility Activity (5%)
  - 1 Habits of Mind Strategies Activity (5%)
  - Response to STEM Learning Action Plan Activity (5%)
  - Final STEM Learning Experience Submission (30%)
- Video Reflection 10%



8

## Three Remaining Courses

### EDTC 621-Leading Curriculum Change Using the Internet

This course develops students' capacity to create and lead school-wide STEM efforts to foster student success using internet-based tools and applications. Students will learn and practice strategies for using the internet to analyze data, determine learner needs, and generate curriculum and policies to support faculty and learner success.

### EDTC 625- Integrating STEM across the Curriculum

Students will learn how to apply a variety of technologies in systemic approaches to STEM curriculum design and implementation. They explore leadership and supervisory approaches to the redesign of instruction through emerging and online technologies in alignment to standards that address technology integration and professional development.

### EDTC 642- Curriculum Design: STEM Authoring Tools

In this course, students will explore a variety of multimedia creation tools. Students will conduct a comprehensive survey of STEM authoring tools and create projects applying design elements. Throughout the course, students will reflect upon the capabilities of STEM authoring tools that are available to instructional multimedia designers.



9

Thank you!

[lzieger@njcu.edu](mailto:lzieger@njcu.edu)

laura-zieger

lzieger

EDTC.NJCU



10





1



2

**Master of Arts degree in Educational Technology (with or without School Library Media Specialist Certification)**

- 36 credits - 12 classes (4 of the 12 are the STEM courses)
- Completely Online Asynchronous
- Project-based (no tests)



**EdD in Educational Technology Leadership 3 Year Cohort-Based Program**

- 2 years coursework (3 semesters/year) and 1 year dissertation
- Completely asynchronous online except for one week in mid-July each year.

1927

**NJCU**

3

The Certificate in STEM Education is a rigorous four-course (12-credit) program that provides K-12 educators in all disciplines, school leaders and librarians with both the foundational STEM pedagogy, and the hands-on experience to be successful integrating STEM in their classrooms and schools both on-site and remotely.

EDTC 645- STEM Foundations: Rethink Learning

EDTC 642- Curriculum Design: STEM Authoring Tools

EDTC 625- Integrating STEM across the Curriculum

EDTC 621- Loading Curriculum Change Using the Internet

**STEM Certificate**



**Martinson Family Foundation**

Since 1998, Martinson Family Foundation has funded and funded dedicated programs at universities to enhance STEM instruction for K-12 students. The Foundation seeks innovation in curriculum, teaching methods, and professional development.

STEM Certificate approved by the NJ President's Council Academic Issues Committee  
April 2, 2021

1927

**NJCU**

4

**STEM Education**

In an ever-changing, increasingly complex world, it's more important than ever that our nation's youth are prepared to bring knowledge and skills to solve problems, make sense of information, and know how to gather and evaluate evidence to make decisions. These are the kinds of skills that students develop in science, technology, engineering, and math disciplines collectively known as STEM (U.S. Dept. of Education ed.gov/stem).

Through STEM, students develop key skills including:

- problem solving
- creativity
- critical analysis
- teamwork
- independent thinking
- initiative
- communication
- digital literacy

1927

**NJCU**

5

**EDTC 645 STEM Foundations: Rethink Learning**

Co-developed with Edscape® Foundations of STEM: Rethink Learning 3.0 credit graduate (or CEU) course correlated across all professional teacher education STEAM standards.

**Course Description:**  
This integrated, interdisciplinary course challenges students to rethink learning by integrating innovative STEM practices and tools and providing hands-on and relevant learning experiences. Students will engage with comprehensive STEM tools to support pedagogical applications in all areas of the curriculum and in all grade levels.

**Objectives:**  
By the end of this course, students will be able to:

- Explain the learning theories and professional standards that support the STEM approach and best practices
- Differentiate when to use STEM practices to design authentic and rigorous learning experiences that develop and strengthen cognitive skills
- Design meaningful learning experiences using various planning models: Backwards Design, TPWCK, and the Universal Design for Learning Framework
- Evaluate student learning data to inform STEM instruction
- Determine routines, norms, and attitudes necessary to successfully and seamlessly integrate STEM into learning experiences
- Describe differentiation and design multiple resources to make learning more accessible to all learners

1927

**NJCU**

6

# HILLSIDE PUBLIC SCHOOLS

New Possibilities

Erskine R. Glover  
Superintendent of Schools

Kimberly Cook  
President - Hillside Board of Education

## REQUEST FOR CLASS TRIP

School Name: Hillside H.S.

"School Business" will be automatically recorded for teachers in charge. chaperones listed below  
"Request for Absence" not required.

Destination: Town/State Piscataway, NJ.

Facility/Attraction: Rutgers, SHI STADIUM

Date of Application: Jul 18, 2022

Date of Trip: September 24, 2022

Purpose of Trip/Indicate Educational Value of Trip (attach additional sheet(s) if necessary):

Students will be fund raising for the program. Directional Assistance  
at Parking Lot

Number of Students: 15-20

Grade: 9-12

Means of Transportation: Bus

Describe how students are selected to participate in Trip:

Volunteers

Time of Departure: 6:00 AM Expected Time of Return: 3:00 PM Teacher In Charge: MSG Diaz

Chaperones accompany students: Mr. Diakoford

Name of Bus Company: Country Club Limo Svc Price Per Bus: 0 Total Cost for Buses: 0

(Company must be on current approved list of transportation contractors)

Paid By: Please check if Applies

Cost of Transportation Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Admission Fees Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Lunch Expenses Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Other Expenses Per Student: \$ <u>NONE</u>	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Total Assessment Per Student: \$					
(When paid by Student/Parent)					

Principal's Approval: [Signature]

Date: 7/19/22

Out-of-State Trip Requiring Board Approval (Check by Superintendent)

Date Buildings & Grounds/LRPF Committee will Review (for Out-of-State Trips)

Date of Board of Education Meeting to Take Action on Out-of-State Trips

Check One

Approved by Board: \_\_\_\_\_

Rejected by Board: \_\_\_\_\_

(Superintendent's Signature)

(Date)



# HILLSIDE PUBLIC SCHOOLS

New Possibilities

Erskine R. Glover  
Superintendent of Schools

Kimberly Cook  
President - Hillside Board of Education

## REQUEST FOR CLASS TRIP

School Name: Hillside H.S.

"School Business" will be automatically recorded for teachers in charge, chaperones listed below.  
"Request for Absence" not required

SHI  
Stadium

Destination: Town/State Piscataway NJ  
Date of Application: JUL 18, 2022

Facility/Attraction: Rutgers Stadium  
Date of Trip: NOVEMBER 19, 2022

Purpose of Trip/Indicate Educational Value of Trip (attach additional sheet(s) if necessary):

Students will be fund raising for the JRPTC Program. Cadets  
will provide directional assistance to fans.

Number of Students: 15-20 Grade: 9-12 Means of Transportation: Bus

Describe how students are selected to participate in Trip:

Volunteers

Time of Departure: 6:00 AM Expected Time of Return: 3:00 PM Teacher In Charge: MSG Pine  
Chaperones accompany students: LTC Drakeford

Name of Bus Company: Country Club Limo Price Per Bus: 0 Total Cost for Buses: 0  
(Company must be on current approved list of transportation contractors)

### Paid By: Please check if Applies

Cost of Transportation Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Admission Fees Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Lunch Expenses Per Student: \$	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Other Expenses Per Student: \$ <u>NONE</u>	<input type="checkbox"/> Bd of Ed	<input type="checkbox"/> School Fund	<input type="checkbox"/> Student	<input type="checkbox"/> PTA	<input type="checkbox"/> Other
Total Assessment Per Student: \$					
(When paid by Student/Parent)					

Principal's Approval: [Signature] Date: 7/19/22  
(Signature)

Out-of-State Trip Requiring Board Approval ☐ (Check by Superintendent)  
Date Buildings & Grounds/LRPF Committee will Review (for Out-of-State Trips) \_\_\_\_\_  
Date of Board of Education Meeting to Take Action on Out-of-State Trips \_\_\_\_\_

### Check One

Approved by Board: \_\_\_\_\_ Rejected by Board: \_\_\_\_\_

(Superintendent's Signature)

(Date)

# HILLSIDE PUBLIC SCHOOLS

New Possibilities

Erskine R. Glover  
Superintendent of Schools

Attachment ED#12-7/22



Kimberly Cook  
President - Hillside Board of Education

## REQUEST FOR CLASS TRIP

School Name: Hillside High School

"School Business" will be automatically recorded for teachers in charge, chaperones listed below.  
"Request for Absence" not required.

Destination: Town/State New York City, N.Y. Facility/Attraction: Tunnel to Towers Run, WTC  
Date of Application: 7/18/22 Date of Trip: September 25, 2022

Purpose of Trip/Indicate Educational Value of Trip (attach additional sheet(s) if necessary):

NYC Tunnel to Tower 5K Run & Visiting 1-World Trade Tower.  
For 9/11 Remembrance. Students will have the opportunity to visit  
9/11 site.

Number of Students: 30-50 Grade: 9 to 12 Means of Transportation: Bus, Commercial

Describe how students are selected to participate in Trip:

Students volunteer to attend.

Time of Departure: 5:30 AM Expected Time of Return: 3:00 PM Teacher In Charge: MSA Diaz  
Chaperones accompany students: GLE Dakeford + 3 chaperones

Name of Bus Company: Provided by organizers of NYC Tunnel to Tower Price Per Bus:      Total Cost for Buses:     

(Company must be on current approved list of transportation contractors)

### Paid By: Please check if Applies

Cost of Transportation Per Student: \$ <u>    </u>	<u>    </u> Bd of Ed	<u>    </u> School Fund	<u>    </u> Student	<u>    </u> PTA	<u>    </u> Other
Admission Fees Per Student: \$ <u>    </u>	<u>    </u> Bd of Ed	<u>    </u> School Fund	<u>    </u> Student	<u>    </u> PTA	<u>    </u> Other
Lunch Expenses Per Student: \$ <u>    </u>	<u>    </u> Bd of Ed	<u>    </u> School Fund	<u>    </u> Student	<u>    </u> PTA	<u>    </u> Other
Other Expenses Per Student: \$ <u>    </u>	<u>    </u> Bd of Ed	<u>    </u> School Fund	<u>    </u> Student	<u>    </u> PTA	<u>    </u> Other
Total Assessment Per Student: \$ <u>    </u> (When paid by Student/Parent)					

Principal's Approval: [Signature] Date: 7/19/22

(Signature)

Out-of-State Trip Requiring Board Approval      (Check by Superintendent)

Date Buildings & Grounds/LRPF Committee will Review (for Out-of-State Trips)     

Date of Board of Education Meeting to Take Action on Out-of-State Trips 7-28-2022

### Check One

Approved by Board:      Rejected by Board:     

(Superintendent's Signature)

(Date)

the 1990s, the number of people in the world who are undernourished has increased from 600 million to 800 million (FAO 2001). The number of people who are malnourished has increased from 1.2 billion to 1.5 billion (FAO 2001).

There is a growing awareness of the need to improve the nutritional status of the world's population. The World Health Organization (WHO) has set a target of reducing the number of undernourished people in the world by 50% by the year 2015 (WHO 2000). The United Nations Development Programme (UNDP) has set a target of reducing the number of people who are malnourished by 50% by the year 2015 (UNDP 2000). The World Bank has set a target of reducing the number of people who are undernourished by 50% by the year 2015 (World Bank 2000). The United Nations Children's Fund (UNICEF) has set a target of reducing the number of children who are malnourished by 50% by the year 2015 (UNICEF 2000).

There are a number of factors that contribute to malnutrition. These include poverty, lack of access to food, lack of access to health care, and lack of access to education. Poverty is a major factor in malnutrition. People who are poor are more likely to be malnourished. Lack of access to food is another factor. People who do not have enough food to eat are more likely to be malnourished. Lack of access to health care is another factor. People who do not have access to health care are more likely to be malnourished. Lack of access to education is another factor. People who do not have access to education are more likely to be malnourished.

There are a number of ways to improve the nutritional status of the world's population. These include increasing food production, increasing access to food, increasing access to health care, and increasing access to education. Increasing food production is one way to improve the nutritional status of the world's population. Increasing access to food is another way to improve the nutritional status of the world's population. Increasing access to health care is another way to improve the nutritional status of the world's population. Increasing access to education is another way to improve the nutritional status of the world's population.

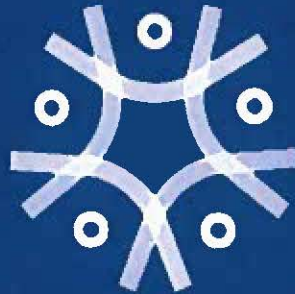
There are a number of challenges to improving the nutritional status of the world's population. These include increasing food production, increasing access to food, increasing access to health care, and increasing access to education. Increasing food production is a challenge because it requires more land, more water, and more resources. Increasing access to food is a challenge because it requires more infrastructure and more money. Increasing access to health care is a challenge because it requires more health care workers and more health care facilities. Increasing access to education is a challenge because it requires more teachers and more schools.

There are a number of solutions to these challenges. These include increasing food production, increasing access to food, increasing access to health care, and increasing access to education. Increasing food production can be done by using more land, more water, and more resources. Increasing access to food can be done by building more infrastructure and more money. Increasing access to health care can be done by training more health care workers and building more health care facilities. Increasing access to education can be done by training more teachers and building more schools.

There are a number of things that can be done to improve the nutritional status of the world's population. These include increasing food production, increasing access to food, increasing access to health care, and increasing access to education. These are the things that we need to do if we want to improve the nutritional status of the world's population.



JULY 20221 



# TESO

CONSULTING GROUP  
Leaders in Educational Equity

## Training, Consulting and Coaching Proposal

PROPOSED BY 

TESO Consulting Group Partners  
[www.TESOConsultingGroup.org](http://www.TESOConsultingGroup.org)

PROPOSED TO 

Hillside Public Schools



# TESO

Teach Educators and Scholars Organization, LLC

**CONSULTING GROUP**  
Leaders in Educational Equity

## TRAINING/CONSULTING PROPOSAL

### OUR COMPANY

TESO Consulting Group trains, coaches, and supports educational leaders and educators in creating equitable opportunities and spaces for all students to thrive and succeed in school and life.

Our passionate, experienced team is committed to supporting districts and organizations in their journeys toward:

- Creating opportunities and access for all students,
- Eliminating academic and opportunity gaps for historically marginalized students
- Building capacity of educational leaders, faculty, and staff, and
- Creating safe, equitable, welcoming environments for students

### THE CLIENT

Hillside Public Schools Mission:

To provide all students the knowledge and skills needed to be successful and engaged citizens that contribute to the vitality of an ever-changing world through rigorous academic and culturally responsive instructional and student support programs that strengthens character, cultivates innovation, and fosters leadership.

### DELIVERABLES

- Coaching support for identified educational leaders
- Building capacity of educational leaders through Culturally Responsive Leadership training, coaching and training
- Providing continuous feedback

## METHODOLOGY

01

#### INTERACTIVE

Hands On Activities;  
Engaging Small Group,  
Individualized coaching

02

#### REFLECTION

Engage in reflective  
practice throughout

03

#### RESEARCH- BASED

Build capacity with  
current, relevant literature

04

#### CAPACITY BUILDING

Enhancing Competency



## PURPOSE

The purpose of this engagement is to equip leaders with reflective and leadership strategies to support the academic, social, and cultural needs of every student.

## FEE SCHEDULE

Coaching will take place monthly, starting in August 2022 through May 2023.

Monthly coaching sessions per principal (one in person, one virtual).

Leadership Academy training sessions will be for up to 2 hours in length every other month.

Coaching sessions will use a hybrid method - virtual and in person

Training sessions will primarily take place on site (in person)

Coaching rate - \$15,000  
Training rate - \$15,000

TESO will provide no more than two consultants for coaching and training sessions.

Cost of services include virtual, in person trainings, coaching, all materials, and feedback sessions.

Total cost of services - \$30,000

## HEALTH STATEMENT

TESO commits to adhering to all CDC recommended guidelines to minimize exposure and spread of the COVID-19 virus. This includes all personnel wearing a mask and adhering to social distancing guidelines (when warranted).

## AGREEMENT FOR SERVICES

By providing your signature, you agree to the detailed information provided in the proposal. Hillside Public Schools also commits to providing compensation within 30 days of the rendered services.

---

Signature of District/School Contact, Title

---

Date

## CONTACT US

Dr. Tonya Breland, CEO/President  
Erika Leak, M.Ed., Sr. Vice President

609-891-8376 (TESO)  
[www.TESCOConsultingGroup.org](http://www.TESCOConsultingGroup.org)  
[Info@TESOConsultingGroup.org](mailto:Info@TESOConsultingGroup.org)







DocuSign, Inc.  
221 Main Street, Suite 1550  
San Francisco, CA 94105

**Offer Valid Through:** Jul 8,  
2022  
**Prepared By:** Hannah Wingate  
**Quote Number:** Q-00821322

---

## ORDER FORM

---

### Address Information

**Bill To:**  
Hillside Public Schools  
195 Virginia St,  
Hillside, NJ, 07205-2742  
United States

**Ship To:**  
Hillside Public Schools  
195 Virginia St,  
Hillside, NJ, 07205-2742  
United States

**Billing Contact Name:**  
Erskine Glover  
**Billing Email Address:**  
eglover@hillsidek12.org  
**Billing Phone:**  
+19083527664

**Shipping Contact Name:**  
Erskine Glover  
**Shipping Email Address:**  
eglover@hillsidek12.org  
**Shipping Phone:**  
+19083527664

---

### Order Details

**Order Start Date:** Jul 18, 2022  
**Order End Date:** Jul 17, 2023  
**Billing Frequency:** Annual

**Payment Method:** Check  
**Payment Terms:** Net 30  
**Currency:** USD

---

### Products

Product Name	Start Date	End Date	Quantity	Net Price
eSignature Business Pro Edition - Envelope Subs.	Jul 18, 2022	Jul 17, 2023	6,000	\$12,904.35
Onboarding Services Lite	Jul 18, 2022	Oct 20, 2022	1	\$400.00
Premier Support	Jul 18, 2022	Jul 17, 2023	1	\$2,295.65
SMS Delivery - US/CAN	Jul 18, 2022	Jul 17, 2023	8,000	\$2,400.00

**Grand Total: \$18,000.00**

---

### Product Details

eSignature Envelope Allowance: 6,000

---

### Overage/Usage Fees

eSignature Business Pro Edition - Envelope Subs. (Per Transaction): \$5.80  
SMS Delivery - US/CAN: \$0.50

---

### Order Special Terms

---

### Terms & Conditions

This Order Form is governed by the terms Master Services Agreement available online at: <https://www.docusign.com/company/terms-and-conditions/msa> and the applicable Service Schedule(s) and Attachments for the DocuSign Services described herein available online at <https://www.docusign.com/company/terms-and-conditions/msa-service-schedules>.

Onboarding Services Lite will expire if not used within 90 days of the product start date.

---

### Billing Information

Prices shown above do not include any state and local taxes that may apply. Any such taxes are the responsibility of the Customer and will appear on the final Invoice.

Is the contracting entity exempt from sales tax?

**Please select Yes or No:**

If yes, please send the required tax exemption documents immediately to [taxexempt@docusign.com](mailto:taxexempt@docusign.com).

Invoices for this order will be emailed automatically from [invoicing@docusign.com](mailto:invoicing@docusign.com). Please make sure this email is on an approved setting or safe senders list so notifications do not go to a junk folder or caught in a spam filter.

---

### Purchase Order Information

Is a Purchase Order (PO) required for the purchase or payment of the products on this Order Form?

Please select Yes or No:

If yes, please complete the following:



PO Number:

PO Amount: \$

---

**By signing this Agreement, I certify that I am authorized to sign on behalf of the Customer and agree to the Terms and Conditions of this Order Form and any documents incorporated herein.**

**Customer**

Signature:

Name: Erskine Glover

Job Title:

Date:

**DocuSign,  
Inc.**

Signature:

Name: AOA

Job Title:

Date:

# Agreements are the Foundation of Education

## STUDENT FACING FORMS

- Athletic Approvals
- Nutrition Applications
- Health Forms
- Immunization Approvals
- Field Trip Forms
- Handbook Acknowledgements
- Entity contract letter
- Certificate of interested parties

## SPECIAL EDUCATION

- IEPs
- Impairment Certifications
- Early Childhood Developmental Delay Worksheets
- SLD Paperwork
- Observation Paperwork
- Seat Time Waivers
- Release of Information
- Transportation Plan
- Medication Sheet

## EXTENDED STUDENT SERVICES

- Enrollment Applications
- Sports and Activity Requests
- Independent Contractor Agreements
- CPR Certification
- Summer Program Packets
- Transportation Approvals

## STUDENT SUPPORT SERVICES

- Mental Health Evaluations
- Grant Applications
- Bullying Incident Forms
- Threat Assessment Forms
- Mutual Action Plans
- FERPA Release Form
- HIPAA Authorization Information Release
- Summer Session Applications

## SCHOOL LEVEL FORMS

- Athletics
- Library
- Student Activities
- Parking Passes
- Discipline Forms
- College Application and Readiness Support
- Sustainability Action Programs
- Transportation
- Community Support
- Safety & Emergency Plans

FRONT OFFICE

BACK OFFICE

## HUMAN RESOURCES

- Offer Letters
- New Hire Paperwork
- Candidate NDA
- On/Off-boarding Agreements
- Employee Policy Agreements
- Performance Appraisal
- Compensation Plans
- Time sheets
- PTO management

## PROCUREMENT

- Master Service Agreements
- Purchase Orders
- Statements of Work
- RFP/RFQ/RFI Sign Off
- Vendor Contracts
- Supplier Compliance
- Service Level Agreements
- Software License Agreements

## FINANCE

- Invoice Processing;
- Expense Processing
- Travel Reimbursement
- Audit Sign Off
- Policy Management
- Asset Transfer/Retirement
- Grant Applications
- Inventory Sign Off

## LEGAL & COMPLIANCE

- NDAs
- Contract Management
- Internal Compliance
- Licensing Agreements
- FERPA compliance
- Memoranda of Understanding
- ADA compliance
- FLSA compliance

## IT/OPERATIONS

- Asset Tracking
- Change Requests
- Requirements Sign Off
- Access Management
- Incident Reporting
- Production Change Authorization
- Maintenance Authorization
- Real Estate Approvals

the 1990s, the number of people with a diagnosis of schizophrenia has increased in the United Kingdom (Meltzer 1997). The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).

The prevalence of schizophrenia in the United Kingdom is estimated to be 1.2% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997). The prevalence of schizophrenia in the United States is estimated to be 1.1% (Meltzer 1997).



**Union County Educational Services Commission  
45 Cardinal Drive  
Westfield, New Jersey 07090**

**TUITION AGREEMENT FOR HOME INSTRUCTION  
TRINITAS REGIONAL MEDICAL CENTER  
2022 - 2023**

**THIS AGREEMENT** (the "Agreement") made as of this \_\_\_\_\_ day of \_\_\_\_\_  
(the "Execution Date"),  
**BETWEEN:** the \_\_\_\_\_ Board of Education, located at \_\_\_\_\_  
(Hereinafter "Local District")  
and  
Union County Educational Services Commission of 45 Cardinal Drive Westfield, New Jersey 07090  
(Hereinafter "UCESC" )

For and in consideration of the terms and conditions herein, the parties hereto mutually agree as follows:

1. UCESC agrees to provide a program of hourly home instruction at the request of the Local District for students at Trinitas Regional Medical Center from **September 1, 2022 to June 30, 2023.**
2. The hourly home instruction will begin as soon as UCESC receives a completed copy of our **Request for Home Instruction Form** signed by a designee of the sending school district.
3. Said instruction shall be provided on site at Trinitas Regional Medical Center in Elizabeth, NJ.
4. Said instruction shall be provided on a one-to-one basis by appropriately certificated teachers for up to five hours per week (general education) or ten hours per week (special education) on no fewer than three separate days of the week in accordance with N.J.A.C. 6A:16-10.1.
5. UCESC will coordinate with the Local District to ensure that instruction is aligned to the New Jersey Student Learning Standards and the Individualized Education Plans (IEPs) developed for students with disabilities.
6. The Local District will be billed at the rate of **\$71.00 per hour.**
7. UCESC will provide the Local District with a monthly tuition bill that includes appropriate student identification and the total number of days the student was enrolled and total number of days the student was present for instruction each month.
8. UCESC will provide the Local District with a report of academic progress on a monthly basis.
9. UCESC maintains no responsibility for the administration of statewide assessments to students enrolled in the home instruction program.
10. In the event of a teacher absence, UCESC will make reasonable efforts to identify an appropriate substitute teacher but cannot guarantee coverage. The Local District will not be billed for days when services are not provided due to teacher absence.

11. UCESC and/or its contracted instructors maintain no responsibility for supervising students enrolled in the home instruction program during times occurring outside of the approved instructional schedule.
12. It is agreed and understood that UCESC maintains no responsibility for providing additional services, including but not limited to nursing services, one-to-one aides, assistive technology, and/or therapies for students enrolled in the home instruction whom require such services. The Local District is responsible for providing all services required beyond home instruction.
13. Either party may terminate this agreement by providing the other party with 60 days written notice of their intent to terminate the agreement. In the event the Local District fails to submit tuition payment within thirty (30) days of its receipt of the bill for services, UCESC maintains the right to discontinue services.

**IN WITNESS WHEREOF** the Parties have caused this Agreement to be duly authorized, executed and delivered as of the date set forth on this \_\_\_\_\_ day of \_\_\_\_\_.

**Union County Educational Services Commission**

Name: Carrie Dattilo

Title: Superintendent

Signature: \_\_\_\_\_



**Sending School District Representative**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Revision Date: July, 2022